



Senior Manager - Liverpool

Job Opportunity January 2022

Jack Burnett
Business Development Director
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About us

Williamson & Croft was established in Manchester in 2015 with offices in both Manchester and Liverpool, we provide Accountancy, Tax, Audit & Assurance, Transaction Services, and Forensic Accounting to a range of clients largely owner managed businesses, private individuals, public authorities and professional investors/private equity.

Our Values are at the forefront of our business which allows us to deliver a rounded commercial approach to supporting our clients, we get a robust understanding to ensure we deliver the best service.

People really are the biggest asset of our business, whether that is a client, colleague or supplier we support, grow and interact to nurture our relationships to ensure our ambitious objectives are achieved.

Our approach is to maintain professional standards focusing on our clients and colleagues to achieve high growth and high performance.





About the role

Williamson & Croft LLP are seeking a candidate for the position of Senior Manager at our Liverpool Office. The successful candidate will form an integral part of the firms regional strategy with an emphasis on Growth and Business Development.

Working alongside the Director of the Liverpool office and covering accounting, audit and tax compliance engagements the responsibilities of this role include:

- Liaising with clients day to day covering general practice services (accountancy, tax, vat and audit);
- Strong regional commercial awareness needed with Business Development skills ability and winning new work a must;
- Working with a client portfolio of OMB's, sole traders, limited companies and individuals across a range of sectors;
- Managing all accounting and tax engagements across a varied portfolio;
- Training juniors and providing support;
- Developing a strong commercial awareness to spot value in local market and add opportunities for our clients and the firm;
- Progress and develop your own personal skills and knowledge in line with you agreed goals and objectives



About the candidate

Skills required:

- A strong background in general practice covering business services, accounts, taxation and audit
- Proven track record in Business Development and winning new work for previous accountancy practice roles.
- A well connected local network in the Liverpool and Wider Region
- Working knowledge of firm services, issues regarding advice, and regulation and compliance, including anti-money laundering;
- Prior team management and mentoring experience;
- Strong commercial awareness to provide value and identify opportunities and risks.
- Confident in dealing with clients at all levels
- Strong communication skills;
- Excellent time management skills.

Personal Qualities:

- High level attention to detail;
- Being proactive and self-motivated;
- Being able to work with a team;
- Target driven and motivating team members to achieve;
- Having interpersonal abilities;
- Being able to work well under pressure and achieve deadlines;
- Being friendly and tactful; and
- Being organised.

Qualifications required:

- Minimum of 6 years experience in compliance roles;
- ACA or ACCA qualified desirable



Key Benefits

Competitive Salary	Flexible working hours	Bonus holiday schemes	Quarterly 'Cascade' Days and Socials
Bonus Scheme	Enhanced sick pay	Competitive salary	Birthdays off
	Attractive city centre offices	Company events & social hours	



Get in touch!

If you are interested in this opportunity, please contact our Business Development Director Jack Burnett.

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Or by visiting us at:

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